

# **Introduction To Handwriting Analysis**

Personality You Don't Want In Your  
New Employee

By **Khadijah Ibrahim**

# Do you know that....

- Between 5000 to 10000 corporations in the US screen all their employees with the help of a handwriting analyst.
- 80% of the top 500 companies in France use handwriting analysis to screen prospective employees.

# What is handwriting analysis?

- Handwriting is like body language, but is more specific and is frozen for a more detailed analysis of our unconscious movements.
- Handwriting analysis is a scientific method of identifying, evaluating and understanding personality through the strokes and patterns.
- Handwriting Analyst identifies these strokes as they appear in the handwriting and describe the corresponding personality traits.

# Where can handwriting analysis be used?

- Individual
- Husband-wife
- Parents
- Teachers
- Counselors
- Career Advisor
- Employers
- Law enforcement
- Lawyers and in court
- Business
- Doctor

# Negative Habits

- Human will always be human.
- Each individual normally have one or two negative habits or weaknesses in their personality.
- Nobody is perfect.
- However if they have more than two negative habits or weaknesses and these habits can cause problems to others then you need to have a closer look.

# Hiring New Employee

- Normally when you hire new employees, you will base on their qualifications, result of interview, attitude test, IQ test etc.
- However you will never get to know the real person inside.
- Most of the time you will only know their real personality after you hire them and there are times after they are confirmed.
- By that time, it is all too late – money and time have been wasted.



Then it would be easier for you to  
reject his application... right?

As your intuition tells you that there  
must be something wrong with this  
person.

# How if the handwriting is like this...

For this time being, I'm working as an Engineer and had planned to have my own company in dealing with Food and Beverage, IT and computers. To achieve my target I have done some saving and also subscribed the ASB Loan for 10 years. Recently (2007), ~~my~~ my uncle and I had opened a small company called A.s dot com that provides good and products for telecommunication service. This company recently manage to be the main supplier for Telekom Malaysia Bhd (Pandan).

I'll work and save some money to pursue my dream to open a cyber-cafe for my next project and I want this to be the family business.

I also ~~will~~ <sup>still</sup> ~~be~~ <sup>to</sup> be working in the company as an engineer or a chemist at that time and I want to be a good leader that have more than 100 workers or subordinates under my responsibility. In other words, I want to be the manager that could lead and to be lead at the same time. ~~For~~ To achieve this dream, I'll perform well in works and determine to be the responsible person of my works and achievement. I believe that discipline & determination can lead me to achieve my dreams.

It can be a bit difficult to decide especially when they have a long list of qualifications and pass your tests with flying colours.

# Hiring New Employees

- There are lots of criteria that employers want in their employees.
- And there are lots of criteria that employers don't want in their employees too.
- Here are some of the examples...

# Hiring New Employees

Some of Habits you don't want in your new employees:

- Procrastination
- Lying
- Low self-esteem
- Low self-confidence
- Fear of success
- Give-up easily
- Inattention to details
- Argumentative
- Aggressive
- Temper
- Narrow minded
- Stubborn
- Lack of concentration
- Chronic sensitivity
- Self-castigation
- Not decisive in making decision
- Sarcasm
- Pessimist
- Too withdrawn
- Like to control
- Talkative
- Self-conscious
- And many more...

Now let's just look at one, the most common and easy to see habit that could be revealed by your handwriting.

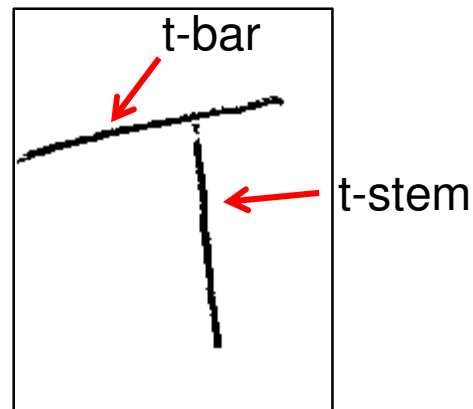
Let's look at procrastination or  
putting off doing things.

# Procrastination

- This is one of the habits that not only doesn't benefit the writer but also the company where this person is working for, especially when the writer also has other weaknesses or other negative habits.
- This habit can also reduce the successful habits or strengths that the writer has.

# Procrastination

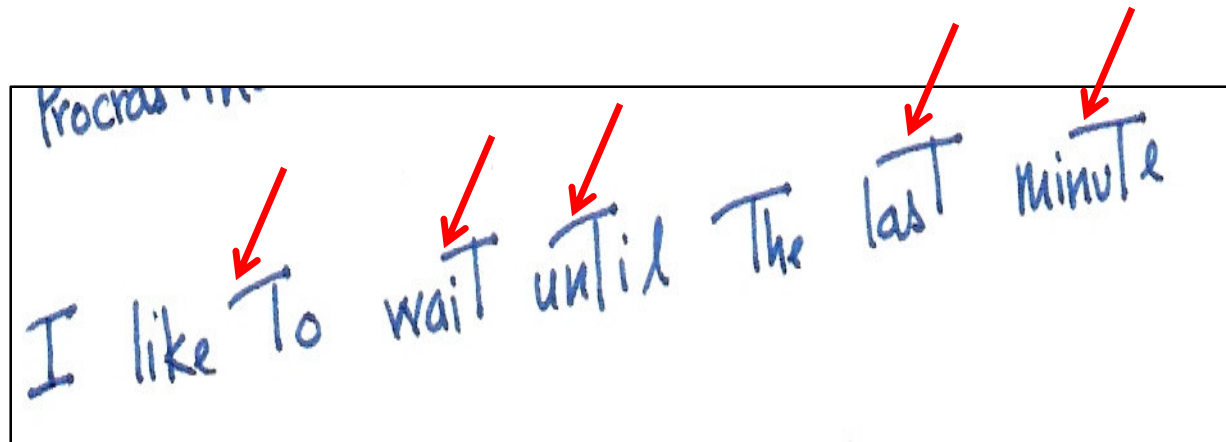
- Procrastination is revealed in the handwriting by the letter “t”.
- The t-bar is written more to the left side of the t-stem.



# Procrastination

- Sample as below:

Procrastination  
I like To wait until The last minute

A rectangular box containing handwritten text in blue ink. The text reads "I like To wait until The last minute". Five red arrows point to the words "To", "wait", "until", "last", and "minute". The word "Procrastination" is written in the top left corner of the box.

# Procrastination

- If 5-10% (from the whole page) of this t-bar is written on the left of the t-stem then the writer is thinking about procrastinating. However with encouragement and responsibility that the writer feels for his job, he will finish the job on time.
- If more than 50% then the writer will procrastinate on everything all the time.
- If accompanied by low self-esteem and cumulative thinking pattern, the writer can be categorized as lazy.

## There are a lot of t-bar on the left of the t-stem in the sample below:...

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# Procrastination

- This writer procrastinates all the time.
- He procrastinates especially when he finds that the job is difficult to understand or something that he does not like doing.
- He goes blank when he is in a pressure situation or when speed or time is very important.

# About The Applicant

- Now, you know one of the habits of this applicant that might possibly cost you and your company.
- There are other habits that you can understand about this applicant that are revealed by his handwriting.
- A person's handwriting is an X-ray photograph of his inner self, his tastes, desires, mental process, maturity, vocational aptitudes and cultural desire.
- Do you want to know what other habits he has?

# Do You Want To Offer The Job To This Person?

- If you still want to offer this person the job due to his qualifications and others criteria that make you comfortable hiring him... yes, you can still hire him.
- If you really want to give him a chance, you can request him to change his habit .
- But at least now you know what's coming into your plate.
- The decision is yours.

# For more information about handwriting analysis:

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<http://www.amazingwriting.com>

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I really appreciate that you took  
the time to have a look at my  
presentation.

From the bottom of my heart,  
Thank you 😊